

Events Leveraging Campaign Events

Leveraging Events: Cultivating Prospective Donors

Public and Private Sector Events			
Sign-Up Process			
Best Practices			
Promotional Items that Work			



Leveraging Events: Public and Private Events To Raise Your Visibility

THANK YOU!





America's Chariti

Fall Campaign Events: CFC - State and Local - Private Sector

CFC in the Region

- National Capital Area
- Potomac
- Chesapeake Bay

State and Local

- Montgomery County
- State of Virginia (CVC)
- DC One Fund

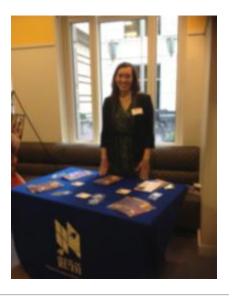
Private Sector

- AARP
- Legal & GeneralAmerica
- Lockheed Martin
- SHRM
- And More...



August 2015 through December 2015

- –CFC campaign dates are September 1 December 15.
- Private campaigns generally follow the CFC's timeframe.
- -October is the busiest month!





Fall Campaign Events: Event Sign-Up

Signing Up for Fall Campaign Events

- ✓ America's Charities will send an email notification.
- Decide quickly if you can attend.
- ✓ Reply quickly to the notification.
- Mark your calendar!
- Re-check the event notification for details before going.



Fall Campaign Events: Getting Ready







- ✓ Pack your materials.
- Bring your picture ID.
- ✓ Arrive early to the event.
- ✓ Practice your elevator speech.
- ✓ Introduce yourself to the campaign coordinator.
- Confirm the details with the campaign coordinator.



Promotional Items Best practices with promotional items

Best Practices with Promotion Items:

- ✓ Do your promotional items spark interest and conversations?
- ✓ Is there an item that relates to your mission?
- Can it be used by donors personally or at their desk?
- ✓ Is your item easy to transport?











Marketing Amplify Your Story With America's Charities

Talk About Workplace Giving on Your Website

- Do you talk about workplace giving and the Combined Federal Campaign as giving options on your website?
- •Is it easy to find on your website?
- •If you never heard of giving through workplace giving and read your content, would you understand it and be compelled to give at work?
- Do you link to information on America's Charities website?



Social Media

Charity Fairs and Speaking Engagements:

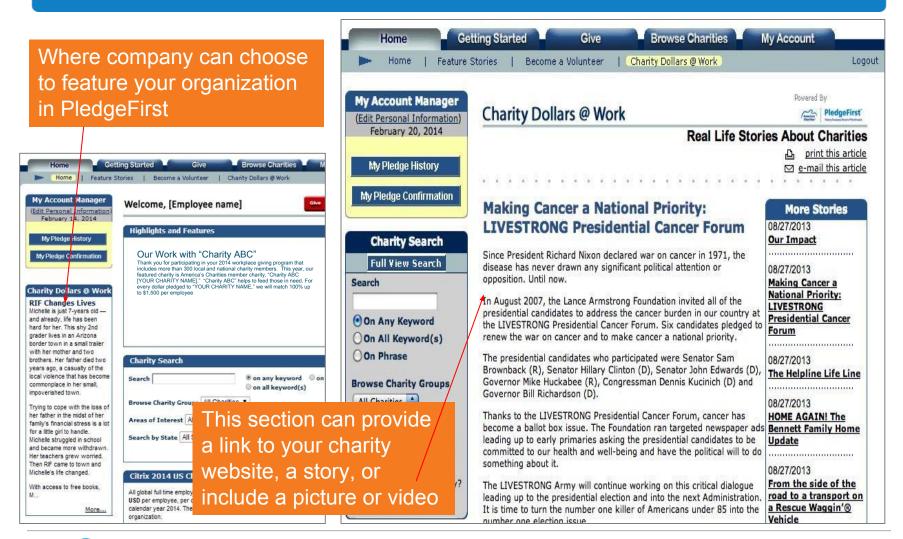
- Take photos of charity fair event turnouts, your charity fair table, and employees learning about your charity
- Tweet @AmerCharities and let us know what fair you're at as a way to recognize the employer and employees

It provides a fun, "behind-the-scenes" look at:

- what charity fairs are,
- why people should attend them if their employer offers them, and
- it also gives America's Charities the opportunity to feature your charity in action



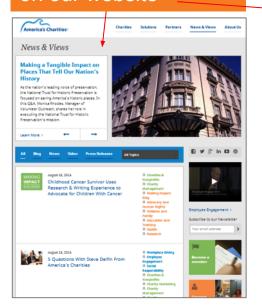
Submit PledgeFirst Charity Dollars @ Work Stories

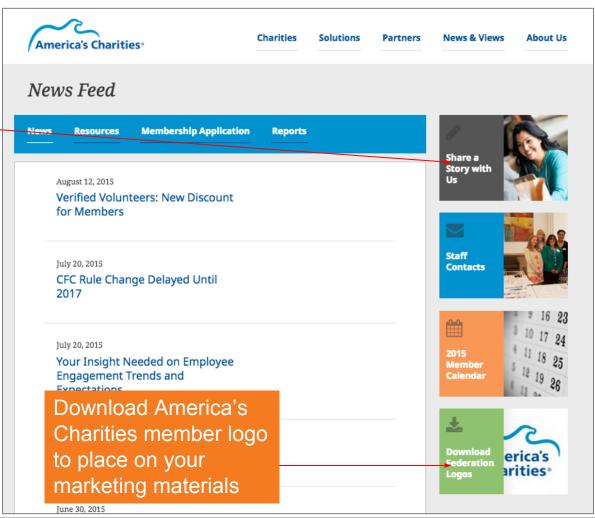




Member Portal Marketing Resources

Submit news and stories about your impact to be published on our website







Your Charity Profile



Give Now



Our Teaching Tolerance program is working to foster school environments that are inclusive and nurturing — classrooms where equality and justice are not just taught, but lived. The program points to the future, helping teachers prepare a new generation to live in a diverse world.

Southern Poverty Law Center (SPLC)

🚺 🂆 🐉 👸 📵 http://www.splcenter.org

EIN: 63-0598743 CFC Number: 10352

>> Give at Work

The Southern Poverty Law Center (SPLC) is dedicated to fighting hate and bigotry and to seeking justice for the most vulnerable members of our society. Using litigation, education, and other forms of advocacy, the SPLC works toward the day when the ideals of equal justice and equal opportunity will be a reality.

We employ a three-pronged strategy to battle racial and social injustice:

- We track the activities of hate groups and domestic terrorists across America, and we launch innovative lawsuits that seek to destroy networks of radical extremists.
- We use the courts and other forms of advocacy to win systemic reforms on behalf of victims of bigotry and discrimination.
- We provide educators with free resources that teach school children to reject hate, embrace diversity and respect differences.

Donate Through Workplace Giving

One of the best ways to support SPLC is to donate to us through your workplace giving



Employee Engagement >

Subscribe to our Newsletter

Your email address





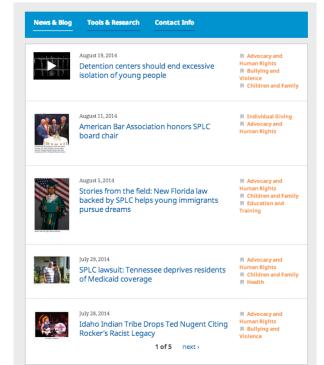


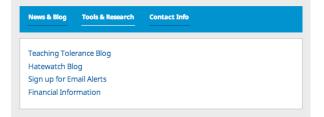
Tweets Follow America's Charities 16h America's Charities 16h Childhood cancer, Robin Williams, Hunger in America & More Charith News -

America's Charities 1
@AmerCharities

eepurl.com/1mkXH

Behind the scenes interview with #ChildhoodCancer Survivor Tania Lown-Hecht from @CureSearch:





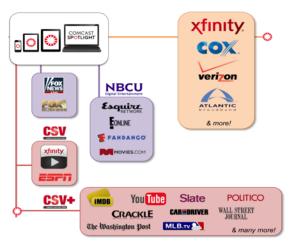


Fall Advertising

Save room in your budget to participate in next year's 2016 Fall Advertising Campaign! Contact Marcom@charities. org for more details.









Verified Volunteers New Member Benefit

Verified Volunteers

What is Verified Volunteers?

The only background screening platform tailored to the specific needs of the service sector and the first online community to mobilize repeat, vetted volunteers.

Member Benefits Include:

- •Eligible for a 20% discount on Verified Volunteers' vetting services (with no setup or annual fees), enabling your organization to vet volunteers more safely, easily, and cost-effectively.
- •Benefit from Verified Volunteers' free volunteer management software.
 - Hosted in the cloud,
 - Volunteer tracking tools,
 - Filters and reminders help to significantly reduce administrative time.
- •Verified Volunteers' programs save 13 minutes on average per onboarded volunteer.



Reports Accessing Pledge and Donor Reports

Reports:

Membership - Pledge and Donor Data - Timelines

Access to Reports and Data

Distribution Calendar

Engaging Your Donor



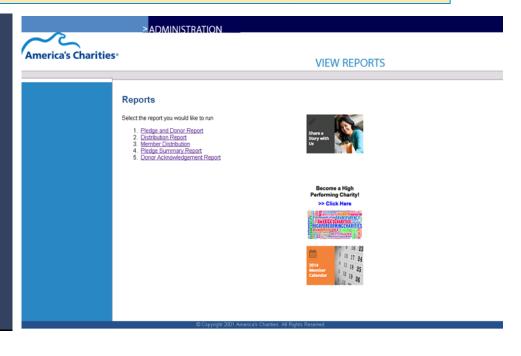
Fiscal Center: Available Reports



https://www.pledgefirst.org/charitylogin

- Access to your reports, donor data and information
- Enter your assigned user name and password.
- Contact the Help Desk at help@charities.org if need help with your login and password.







Fiscal Center: Available Reports

Available Reports

- 1.Pledge and Donor Report
- 2. Distribution
- 3. Member Distribution
- 4. Pledge Summary
- 5. Donor Acknowledgement

1. Pledge and Donor Report and Donor Acknowledgement Report

 All donors who pledged to your organization BUT only personal/contact data for any donor has opted in to provide their information

2. Distribution Report

Amount to be disbursed to your organization for Private Sector campaigns managed by America's Charities, includes payment detail for each donor

3. Member Distribution

Amount to be disbursed to you from CFC, State/Local Campaigns, and Private Sector campaigns where you are featured

4. Pledge Summary Report

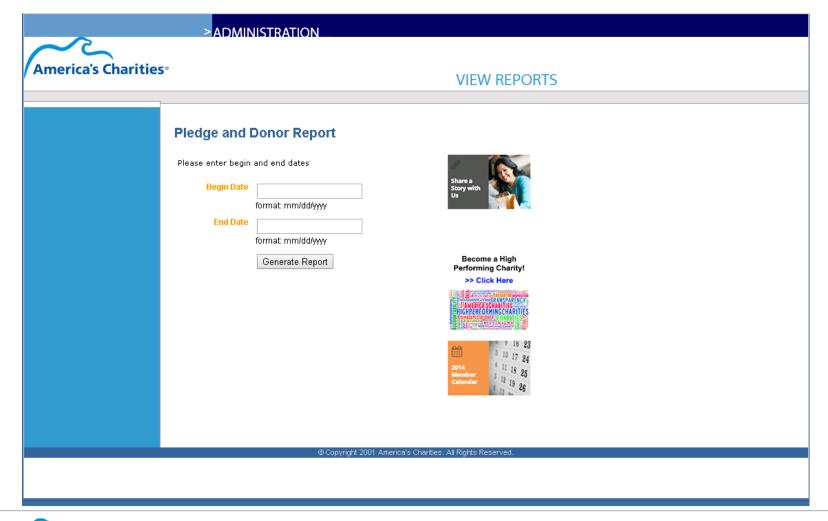
Total amounts pledged to your organization in each campaign

5. Donor Acknowledgement Report

Only those donors who opted in to receive an acknowledgement/thank you from your organization



Pledge and Donor Report and Donor Acknowledgement Report





Members:

Pledge/Data and Distribution Calendar

PLEDGE DATA & INFORMATION DATES

Every Month	Visit Member Portal monthly to obtain updated donor lists and regularly acknowledge new donors for their 'pledge'	Monthly
January - March	Pledge results from Fall 2014 begin to arrive	Monthly
	Send donor acknowledgements to new donors for their 'pledge'	
April - June	Peak months for pledge results	Monthly
	Send donor acknowledgements to new donors for their 'pledge'	
July - September	Pledge results winding down but continue to arrive until final	Monthly
	results in September	
October	Member fees calculated based on pledges received	

DISTRIBUTION DATES

January - April 2015	Monthly distributions from Fall 2013 Fall Campaigns	Monthly
	(No fees deducted from final distributions in March and April)	
May 2015 - April 2016	Monthly distributions from 2014 Fall Campaigns	Monthly
	(No fees deducted from final distributions in March and April)	





We will have roundtable discussions during lunch to elaborate on any questions you have about each topic covered today.

