# America's Charities® 2021 Membership Assembly





#### Welcome!



Heather Lofkin Wright
America's Charities Board Chair
Corporate Responsibility
Director, PwC US



Jim Starr
President and CEO,
America's Charities































#### **Board Directors**

#### **Newly Elected**



Rebecca Pilot
President and CEO,
SmithPilot



Joshua Cody Chandler
Group Manager - DevOps / SRE /
Modern Cloud, Legalzoom;
Co-founder/CTO, Stealth Startup

#### Re-elected



Gary R. Levante
Vice President,
Corporate Social Responsibility,
Berkshire Bank

























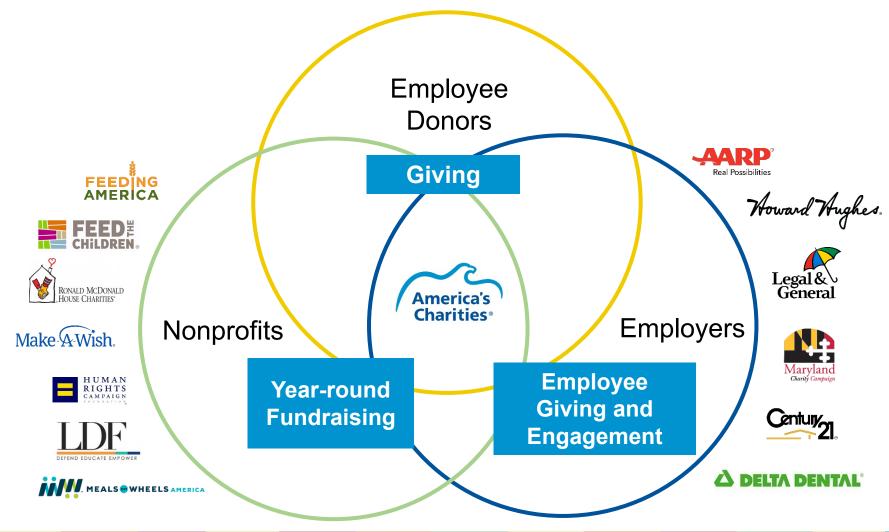








#### Access to Sustainable, Diversified Resources



































#### Oh, the Places We'll Go



#### America's Charities Named Best Nonprofit To Work For

The NonProfit Times and Best Companies Group Recognizes America's Charities' Excellence in Creating a Quality Workplace

>> Read more here

#### 100% of America's Charities' employees said:

- They are proud to work for the organization.
- America's Charities enables a culture of diversity.
- The leaders care about their well-being.
- They feel part of a team working toward a shared goal.
- They can trust what this organization tells them.



as of November 1



































#### Thank You for Your Partnership!





Million+ 50,000

number of transactions our funds management team processes each year

number of grants our team sends to charities and individuals each year

























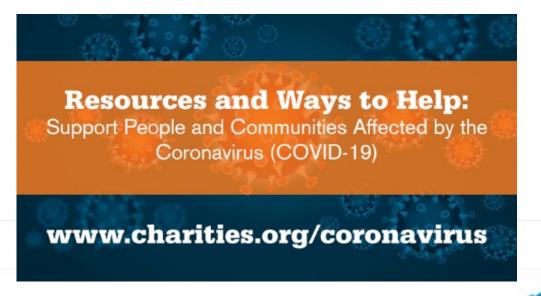








## America's Charities Resources and Support During the Pandemic







Member COVID-19-related articles and resources received more than 300,000 unique page views through America's Charities and 3BL Media, and were republished on 80 other websites collectively reaching 42 million monthly web visitors.





## Employee Assistance & Relief Funding

Serving more than

## 100 companies

reaching more than

500,000

#### **U.S.** and international employees

from nearly a dozen different industries.



Thank you for helping Berkshire Bank get our EAF up and running so quickly. It was a super smooth process and the America's Charities team was great to work with, providing relevant insights that helped us rapidly create a program to meet our employees' needs today and into the future.

Gary R. Levante SVP, Corporate Responsibility & Culture, Berkshire Bank



517 in grant funding

17 grants
Thousand + processed



























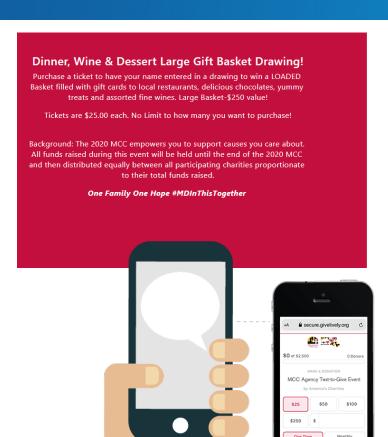


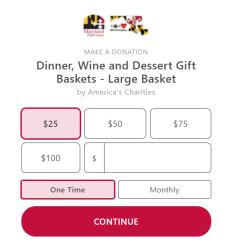






## America's Charities Fundraising & Engaging Donors Virtually



































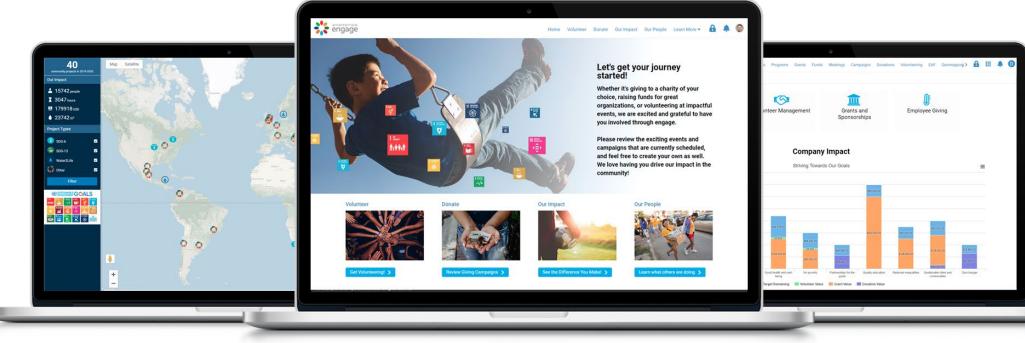




## New Engage CSR Solution



The world's first end-to-end giving and CSR solution that tells the complete picture of an organization's global impact - all on one platform.































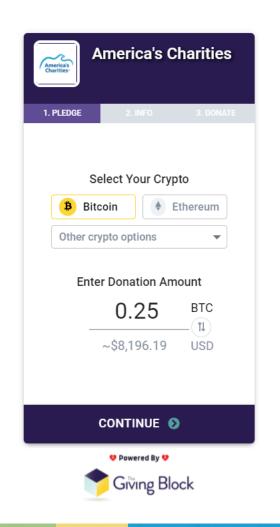


#### America's Charities New Member Discount!





Now you can diversify your revenue stream by accepting bitcoin and other cryptocurrency donations.



































## State and Local Campaigns

More than 60 campaigns in 25 states America's Charities helps you access Restrictions exist; America's Charities does not currently assist with access































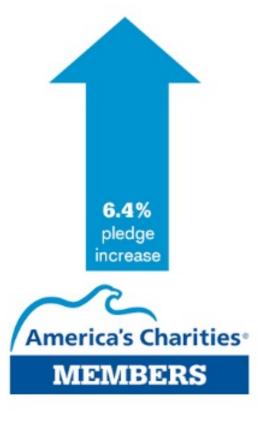


## Combined Federal Campaign (CFC)

## For a first time since 2009, giving through the CFC has increased!





































## New Membership Grouping Structure

#### **Current Structure:**

We have historically applied to the CFC for members under one of the following four groupings:









#### **New Structure:**

All members will be grouped under one of the following two groupings:





































## America's Charities Helping Forge the Future of the CFC



































## Last Chance to Sign up for our Member Advertising Campaign

#### Register by June 25 to participate:

www.charities.org/advertising

	Print Media		Digital Media					
Package Media Components and Costs: <u>NOTE</u> : The ★ indicates which components are included in each package	Print Ad inside The Washington Post Newspaper CFC/Giving Insert (pg 9) New ad sizes this year!	500-word Editorial inside The Washington Post Newspaper CFC/Giving Insert (pg 12)	America's Charities Website & Organic Social Media Exposure (pg 15)	3BL Media Article and/or Video (pg 18)	Digital Display Banner Ads (pg 16)	Promoted Social Media Ads (pg 15)	Streaming Audio Ad (pg 17)	Streaming TV Ad (pg 17)
Blue Ribbon: \$18,000 (\$16,200 early bird rate)	(Ad is 3x size of Classic)	★ (Space limited – first come first serve)	*	*	*	*	*	*
Premium: \$9,600 (\$8,640 early bird rate)	★ (Ad is 2x size of Classic)	Not included	*	*	*	*	*	Not included
Classic: \$3,333 (\$3,000 early bird rate)	*	Not included	*	*	*	*	Not included	Not included
Basic: \$555	Not included	Not included	*	*	*	Not		1 1 10



(\$500 early bird rate)































## **Upcoming Member Webinars**

#### **Late June – July:**

- Gear-up for the 2021 Events
  Season (CFC, State and Local,
  and Private Sector Campaigns):
  You have opportunities to meet
  prospective donors face-to-face
  this summer and fall. Get your
  elevator speech ready and be
  prepared for 2021 campaign
  events! Webinar coming late June.
- Benevity, America's Charities, and You: Learn about the additional Benevity services we offer our members, what they include, and the benefits of participating.

#### **August:**

- Getting Started with Cryptocurrency: Learn about the value of incorporating crypto donations into your fundraising mix and how to get started in time for #BitcoinTuesday (one of the biggest crypto fundraising days of the year).
- State and Local Campaigns: We will walk you through the options available to you, what's required, and the benefits of participating in these workplace giving campaigns.
- 2021 Membership Application Tutorial and Walkthrough: Join our experts as they walk you through the yearly membership application process.
- How to Prepare Your 2022 Description of Services: For members participating in the CFC, you are required to submit a full application every few years, including a detailed description of services. We will go through all aspects of this important document in this webinar.





























## Thank You!





